

March 31, 2021

Jason Ball, President  
Ball Construction  
PO Box 1202, 5 Shirley Avenue  
Kitchener, ON N2G 4G8

Re: Letter of Reference

Durham College (DC) was pleased to receive Ball Construction's Phase IV proposal for our Whitby campus as we had worked with them in the past and recognized that they would be a general contractor capable of taking on a project of this size. Having BBA onboard as their design-build partner for design and engineering further added comfort for us as BBA had recently designed the Whitby front entrance and was familiar with the constraints of the site.

The current pandemic landed just as the site construction was starting and required a shutdown of all activity (this was a Provincial shutdown beyond Ball's or anyone's control). Once the shutdown was lifted, Ball was able to command sufficient resources both from their in-house side and from their subcontractor teams to ensure that the schedule was recovered. This in spite of delays to structural steel and other components on the critical path. The project was initiated on a fast-track basis in part to address identified needs in the community for additional skilled trades instruction.

Ball Construction was able to work with our facilities project team in creating a plan that worked for our academic programs creating new space that is appealing, functional, and cost-effective. The Ball Construction site team was responsive to our requests that included the significant addition of a second-floor mezzanine to the shop space. Their constant interaction with our project staff has ensured that we are always informed and involved in the details of the construction and progress of the project overall.

Additionally, Ball Construction understood and supported the objectives of the college and demonstrated flexibility to allow site visits to support our fundraising efforts, and they operated as an extension to our team.

We would certainly welcome the opportunity to work with Ball Construction again in the future when our academic needs identify further expansion or renovation.

Sincerely,



Don Lovisa, President  
Durham College  
[Don.lovisa@durhamcollege.ca](mailto:Don.lovisa@durhamcollege.ca)